



EMBRAER-Empresa Brasileira de Aeronáutica SA.  
 Av. Brig. Faria Lima 2170  
 12227-901 São José dos Campos-SP Brazil  
 Tel: (55-12) 3927-1000  
[www.embraer.com](http://www.embraer.com)

**Employment:** 12,607

**Officers:**

**President and CEO** Mauricio Novis Botelho; **Executive VP, Corporate and CFO** Antonio Luiz Pizarro Manso; **Executive VP, Development and Industry** Satoshi Yokota; **Executive VP, Civil Aircraft** Frederico Fleury Curado; **Executive VP, Defense Market** Romualdo Monteiro de Barros; **Senior VP and General Counsel** Carlos Rocha Villela; **Executive VP, Corporate Communications** Horacio Aragonés Forjaz

**Aerospace Organization/Products:**

**Headquarters and Main Production Facility** (São José dos Campos, SP, Brazil). Historical/ongoing programs include: the regional jet family comprising the 37-seat ERJ 135; the 44-seat ERJ 140; and 50-seat ERJ 145 and ERJ 145XR; the new commercial jet family comprising the EMB-170, EMB-175, EMB-190 and EMB-195, for 70, 78, 98 and 108 passengers respectively; the super mid-size Legacy business jet (Executive, Shuttle and Shuttle HC models); the EMB-145 AEW&C; the EMB-145 RS/AGS (a remote sensing/air to ground surveillance version); the EMB-145 MP/ASW (P-99) (maritime patrol/anti-submarine warfare version, under development); the Super Tucano derivative designated ALX (Light Attack Aircraft) by the Brazilian Air Force; and the AMX-T twin-seat, high-performance, transonic attack jet specifically designed for combat and advanced/fighter lead-in training (in development). Embraer operates two other facilities in São Paulo. The Eugênio de Melo plant develops and manufactures tooling, pipe production, welding, milling and wire looming equipment. The Gavião Peixoto Unit conducts flight test activities and oversees final assembly for corporate jets and the manufacture of military aircraft.

**Subsidiaries:**

**ELEB-Embraer Liebherr Equipamentos do Brasil S.A.** (São José dos Campos, SP, Brazil): Manufactures and sells precision hydraulic and mechanical equipment for the aviation industry. **Embraer-Australia** (Melbourne, Australia): After-sales support and sale of spares to customers in Australia, Asia and Pacific regions. **Embraer-China** (Beijing, China): Sales promotion activities. **Embraer-Europe** (Villepinte, France): Provides administrative services, after-sales support, sale of spare parts, sales representation and promotion services to Africa, Europe and the Middle East. **Embraer-North America** (Fort Lauderdale, FL, USA): Provides spare parts, product support and customer training in Canada, Caribbean, the UK and the US. **Embraer-Singapore** (Singapore): Sales and promotion activities. **Harbin Embraer Aircraft Industry Co.** (Harbin, PROC): Assembly and after-sales support of the ERJ 145 aircraft family and spares for the People's Republic of China market. **Indústria Aeronáutica Neiva Ltd.** (Botucatu, SP, Brazil): Manufactures and sells general aviation, executive, cropdusting aircraft for the EMB-120 Brasília, ERJ 135 and ERJ 145 aircraft.

**FINANCIALS (\$ MILLIONS):**

	2001†	2002	% Change
Operating Revenues	2,927	2,526	(14%)
Operating Expenses	506	524	4%
Net Profits	328	222	(32%)
Debt to Equity Ratio	76%	51%	(33%)

† Values updated from 2003 Source Book.