



ITT Industries
 ITT INDUSTRIES
 4 West Red Oak Lane
 White Plains, NY 10604, USA
 Tel: (914) 641-2000
 Fax: (914) 696-2950
 www.itt.com

Employment: 38,000

Officers:
Chairman, President and CEO Louis Giuliano

Aerospace Organization/Products:

ITT Industries, Cannon (Santa Ana, CA, USA):

Supplies connectors, interconnects, cable assemblies, switches, dome arrays, keypads, multi-function grips, panel switch assemblies, I/O card kits, smart card systems and LAN components. Provides high-speed/high-bandwidth network systems and services.

ITT Industries Defense Electronics & Services (McLean, VA, USA):

Advanced Engineering & Sciences Div. (Reston, VA, USA): Designs, manufactures and markets advanced digital communications products and systems for government customers. **Aerospace/Communications Div.** (Fort Wayne, IN, USA): Designs and manufactures wireless tactical communications systems and security devices for US and allied armed forces and navigational and remote-sensing payloads for NASA, the European Space Agency and Japan. **Avionics Div.** (Clifton, NJ, USA): Produces EW systems; AN/ALQ-165 ASPJ, AN/ALQ-172 ECM systems for AC-130H and B-52; AN/ALQ-211 SIRFC, AN/ALQ-214 IDECM RFCM; **Gilfillan Div.** (Van Nuys, CA, USA):

Builds air traffic control, air defense and coastal defense radars. **K&M Electronics** (West Springfield, MA, USA): Manufactures high-voltage power supplies for analytical and scientific instrumentation, avionics and spacecraft equipment. **Night Vision Div.** (Roanoke, VA, USA): AN/AVS-6 aviator's night-vision imaging system (ANVIS), AN/AVS-9 (F4949) aviator's image-intensifier set, NW-2000 night-vision goggle camera system. **Systems Div.** (Colorado Springs, CO, USA): Operation and maintenance services, information technologies, consulting and technical assistance.

Fluid Technology Business (Upper Saddle River, NJ, USA):

Harper Aerospace Fasteners Div. (Burbank, CA, USA): Produces aerospace fasteners; pressure, temperature and letting flow switches.

Joint Ventures:

Spaceport Systems International, partner: California Commercial Spaceport Inc. (USA).

FINANCIALS (\$ MILLIONS)*:

	2001†	2002	% Change
Operating Revenues	4,676	4,985	7%
Operating Expenses	4,238	4,448	5%
Net Profits	277	380	37%
Debt to Equity Ratio	—	—	—

*ITT discontinued amortization of goodwill as of Jan. 1, 2002. Operating expenses for 2001 were adjusted to reflect this change.

† Values updated from 2003 Source Book.



KAMAN
 KAMAN CORP.
 1332 Blue Hills Avenue
 Bloomfield, CT 06002, USA
 Tel: (860) 243-7100
 Fax: (860) 243-6365
 www.kaman.com

Employment: 3,615

Officers:
Chairman, President and CEO Paul R. Kuhn
Executive VP and CFO Robert M. Garneau
President, Kaman Aerospace Corp. Joseph H. Lubenstein
President, Kamatics Corp. John C. Kornegay

Aerospace Organization/Products:

Kaman Aerospace Corp. (Bloomfield, CT, USA):

Builds helicopters, aircraft components and composite structures. Ongoing projects include Boeing 767, 777 and C-17 aircraft structures; K-MAX; SH-2 Seasprite series, (255 produced, including 11 new-built SH-2G Super Seasprites). **Electro-Optics Development Center** (Tucson, AZ, USA): Builds Light Detection and Ranging (LIDAR) systems. **Kaman Aerospace International** (Bloomfield, CT, USA): International affiliate of Kaman Aerospace Corp. **Kaman Instrumentation Operations** (Middletown, CT, USA): Designs and produces high-performance, precision, non-contact position measuring systems. **Raymond Engineering Operations** (Middletown, CT, USA): Missile arming, fuzing, safing and mass memory systems.

Other Units:

Kaman Dayron (Orlando, FL, USA): Manufactures weapons and bomb fuzes for a variety of munitions programs. **Kamatics Corp.** (Bloomfield, CT, USA): Builds self-lubricating bearings and surface coatings for aircraft and mechanical drive couplings for helicopters. **Plastic Fabricating Co. (PlasticFab)** (Wichita, KA, USA): Supplies custom engineered composites, plastic components and assemblies for commercial and military aerospace applications. **RWG Frankenjura-Industrie Flugwerklager GmbH** (Dachsbach, Germany): Manufactures spherical and ball bearings, rod ends, bushings and specialty components for the aerospace industry.

Joint Ventures:

Kamatics-Barden, partner: Barden (UK).

FINANCIALS (\$ MILLIONS):

	2001†	2002	% Change
Operating Revenues	876	881	1%
Operating Expenses	862	930	8%
Net Profits	12	(34)	(383%)
Debt to Equity Ratio	8%	24%	200%

† Values updated from 2003 Source Book.