



## LOT POLISH AIRLINES

17 Stycznia 39 Street, 00-906, Warsaw, POLAND

Code: LO Employ 3,955

www.lot.com

Tel. (48-22) 606 7711 Fax (48-22) 846-6409

Ownership: 68% state treasury; 25% SAirlines Europe B.V.; 7% employees

### Executive Management

President & CEO Jan Litwinski

VP Finance Piotr Ikanowicz

VP Network Management Marek Rymkiewicz

Financial Data (mil. US\$)	Year Ending 12/31	
	2000†	2001
Passenger Revenue	517.0	504.0
Total Revenue (excluding incidental revenue)	560.0	592.0
Expenses (excluding incidental revenue)	632.5	755.7
Operating Profit	(72.5)	(163.7)
Net Income after Taxes	6.5	(156.2)
Percent Change in: Revenue	(16.3)	5.7
Expenses	(7.9)	19.5
Yield-c per RPM	17.49	16.50
Percent Change		(5.7)
Cost-c per ASM	13.68	14.59
Percent Change	(13.9)	6.7

† Values updated from 2002 Source Book.

OPERATING DATA-SCHEDULED	Calendar Year	
	2000	2001
Revenue Passenger Miles (mil.)	2,956.2	3,053.9
Percent Change	2.7	3.3
Revenue Ton Miles (mil.)	375.0	385.1
Percent Change	9.9	2.7

Aircraft Fleet	Year End Fleet		Year End 2001 Fleet	Projected Year End		
	2000	2001	On Order/Options	2002	2003	2004
Stage III 737-3/4/500	18	19		19	19	19
737-800			2	1	2	2
767-200/300	5	4		5	5	5
EMB 145	10	13	3	16	16	16
Total Fleet	33	36	5	41	42	42
Percent Change	57.1	9.1		13.9	2.4	0.0